### Integrated seed production and supply systems

Juba, South Sudan
June 2022







#### **Outline**

- Background
- Main seed sector challenges in SS
- Seed value chain & seed classes
- Seed quality control and certification
- Seed production & supply systems in SS
- Seed marketing strategies
- Collaboration & Partnerships
- Way forward



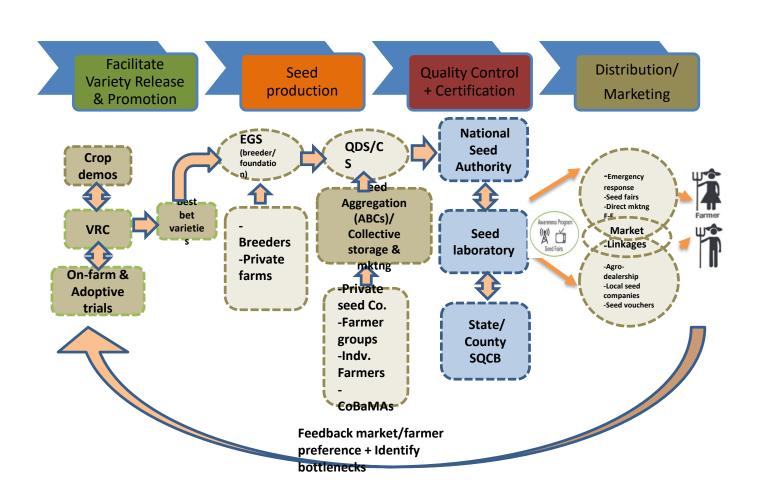
#### **Background Synopsis**

- About of 75 % of population in South Sudan derive their livelihood from agriculture, which is highly affected by climatic variabilities, biotic constrains, conflict, economic hardships.
- Nationally, about <u>50 000 80,000 tons of seed</u> (for five major staple crops - sorghum, maize, cowpea, groundnuts and sesame) are required annually.
- Predominantly, the <u>informal sector contributes about 85%</u> of the seed sources (51% own saved, 21% local market, and 13% Social Network).
- <u>Formal sector</u> is still at an infant stage with less than 10 companies operating at low level (<3000 tons per year), and concentrating in the Equatoria region (1/3 of the country).
- The <u>bulk of certified seed</u> are supplied through humanitarian aid, and significant quantities are imported.

#### **Main Challenges**

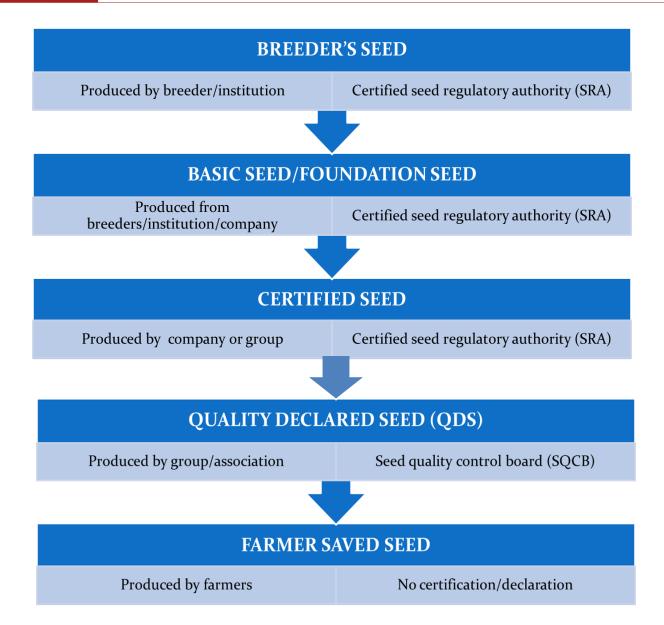
- Limited research to furnish new improved materials that are adapted to diverse agro-ecologies.
  - About 33 new varieties released but most remained the shelf of research
- ii. Low level of production of "quality seed" (<3000 tons per annum) and limited crop and varietal diversity with seed companies.
  - Production by few companies are concentrated in the Greater Equatoria region
- iii. Limited distribution network within the private sector. Most agroinput dealer are in Juba and very few (1-3) in major towns such as Yambio and Torit.
- iv. Seed policy only exist in draft form and there is no legal framework to guide different stakeholders.

#### **SEED VALUE CHAIN**





#### **Seed Classes**





#### **Seed Quality Control**

- National Seed Regulatory Authority (NSRA)-Absent
- Seed Quality Control Boards (SQCB);
   Quality Declared Seed (QDS)
  - CAD A/Commissioner ( Chairperson)
  - County/Payam extension agents /SMAF
  - Partners NGO/CBO,
  - FAO (Secretary)
  - Progressive seed grower(s)
- Imported/Certified seed; On loading and unloading quality control by international seed inspection company (Baltic/Intertek);
- In-house tests with MAFS & SMoA before distribution







#### **Seed Certification Process**





#### **Seed Production Systems**

# Breeder seed maintenance & foundation seed (FS) production

- Managed by researchers/breeder onstation
- Low volumes of breeder/foundation seed production







#### **Seed Production Systems Cont...**

### Public-private partnership in FS production

- Breeder/seed company partnership FS production
- Potential for increased volume of FS







#### **Seed Production Systems Cont...**

## Seed out grower models for seed production

- Private seed company and seed out grower contract models
- Seed company provides inputs and services on cost-sharing
- Seed company buys out grower seeds, processes
  & markets







#### **Seed Production Systems Cont...**

## Community-based seed production systems

UNFAO and NGO
 support; provision of
 foundation seed, tools,
 equipment, training,
 quality control (SQCB),
 community seed stores
 & market linkages







#### **Seed Supply Systems**

#### **Emergency response**

- Procurement and direct distribution of emergency seed kits (assorted crop/vegetable seeds and tools)
  - 65% international sources
  - 35% local suppliers
  - Seed fairs Organized seed market
  - Cash for seed COVID 19 response







#### Seed Supply Systems Cont...

- Seed Fairs (SF) and Cash for Seed where adequate quality seed of adapted varieties is available.
  - Beneficiaries
    - Household affected by crisis (IPC 3 & 4)
  - Vendors/seed producers
    - Seed companies and
    - FAO CBSPS
    - Progressive farmers







#### Seed Supply Systems Cont..

### Private seed companies & Agrodealer networks

- Nascent private seed companies concentrated in Equatoria region
- Agro-dealer network not well established; concentrated within Juba
- Largely target humanitarian seed market needs







#### Seed Supply Systems Cont...

### Local markets, own seed, social networks

- Provides timely access to farmer preferred and adapted varieties
- Contributes to 85% of seed sources





#### **Seed Marketing Strategies**

#### Seed market research

What crops, varieties and type of seed farmers want and what price they are willing to pay;

#### Promotion strategies

- Create awareness and outreach seed extension service; e.g FIPS Small pack demos
- Field demonstrations and field days, Advertising in print and electronic media
- Sales promotiondiscounts, free seed envelopes etc







#### Seed Marketing Strategies

#### Seed distribution

- Establish a reliable seed distribution network
- Seed companies/agrodealers should have seed types that farmers want in the desired pack sizes
- Inform farmers through the media where they can get the seed

#### Seed Pricing;

- Aim at offering competitive prices
- Offer discounts on high volume orders







#### **Collaboration & Partnerships**

- ✓ Coordination and synergies in seed sector development with development partners & Key stakeholders;
- ✓ Enhanced private sector engagement in the seed sector
- ✓ Scaling local seed production & marketing linkages; Improved seed aggregation models, seed company linkages with CBSPs, agro-dealer networks
- ✓ **Support to seed quality control boards** (SQCBs) to drive quality seed production
- ✓ **Training institutions**, such as; Crop Training Center (Yei) and the University of Juba (UoJ) for developing tailor made curricula for seed production.
- ✓ **Improved collaborations** with CGIARs, MAFS in availing new improved varieties for adaptive trials, variety release and enhanced availability of early generation seed (EGS).



#### Wayward

- ✓ All inclusive, and an Integrated Seed Sector Development Approach that taps into both the Formal and Informal systems.
- ✓ Building strong institutions including FOs, and providing conducive policy and legal environment for growth and development, while taking into considerations the need to build resilient seed system across communities.
- Effective collaboration and partnership in supporting seed sector development.



#### Wayward

- ✓ All inclusive, and an Integrated Seed Sector Development Approach that taps into both the Formal and Informal systems.
- Building strong institutions including FOs, and providing conducive policy and legal environment for growth and development, while taking into considerations the need to build resilient seed system across communities.
- Effective collaboration and partnership in supporting seed sector development.



#### **Policy & Regulatory Framework**

- Facilitate development, promotion and implementation of functional seed policies and regulatory framework
  - Review of the draft seed policy
  - Development of legal framework
- Supported by FAO and working closely with EU and JICA consultant on the same



Voluntary Guide for National Seed Policy Formulation



